

Title	Introduction to Management		
Code	GE-192		
Credit Hours	2 (2,0)		
Category	General Education		
Prerequisite	None		
Co-Requisite	None		
Follow-up	None		
Course Introduction	This course is designed to provide a comprehensive overview of organizational management. It covers the diverse roles of managers, the crucial interplay between an organization's mission, its goals, and its detailed objectives, and the impact of both internal and external environmental factors on organizations and how they strategize in response. Students will gain empirical insights into organizational processes, behaviors, and their foundational theories. Emphasis will be placed on honing critical thinking, particularly in addressing ethical dilemmas, global perspectives, and diversity within management functions. Finally, this course sheds light on the intricacies of organizational design and structural challenges, providing a holistic grasp of management dynamics.		
Course Learning Outcomes (CLOs)	At the end of the course, the students will be able to:	BT	PLO
	CLO1: Understand and apply management principles and concepts as they apply to business situations.	C2 (Understand)	1,3,6,7,9,10
	CLO2: Understand the role of management in making business decisions.	C2 (Understand)	1,3,6,7,9,10
	CLO3: Understand efficiently and effectively working in any kind of organization.	C2 (Understand)	1,3,6,7,9,10
Course Description	Managing and the Managers Job: The management process, kinds of managers, basic managerial roles and skills, and the nature of managerial work. The Environment and Culture of Management: The external and internal environment, the organization's cultures, organization-environment relationship. Planning and Decision Making: Decision making and planning process, organizational goals and levels of planning, various levels of strategies, rational perspectives on decision making, behavioral aspects of decision making, group and team decision making in organizations. The Organizing Process: Designing Jobs, grouping jobs, establishing reporting relationships, distributing authority, coordinating activities. Managing Change and Innovation: Forces for change, steps in the change process, understanding and overcoming resistance to change, the innovation process. Leadership and Influence Process: Different approaches to leadership, political behavior in organizations. The Controlling Process: The purpose of control, steps in the control process; operational, structural, and strategic control, managing total quality and productivity. The Ethical and Social Environment: Individual ethics in organization, emerging ethical issues, social responsibility and organizations.		
Text Book(s)	1. Ricky W. Griffin, Management, 12 th Edition, Cengage Learning, 2017, ISBN: 1305501292.		
Reference Material	1. Stephen P Robbins, Mary Coulter, Management, 14 th Edition, Pearson, 2017, ISBN: 0134527607.		